

(CP) { Christopher Leonardo Price }

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San Francisco, CA

> Education

Purdue University

West Lafayette, IN

Bachelor of Science in Computer and Information Technology

Concentration: Information Systems Technology; Minor: English

> Awards/Honors

- Microsoft US Services Innovation Award (Band Aid, iOS App) 2016
- Microsoft Hack for Her Hackthon 1st Place and People's Choice award (Band Aid, iOS App) 2016
- Independence/Jefferson Health Hack 2nd Place Drone Category (DroneNet, iOS App) 2015
- Hackcess to Justice NC 2nd Place (Fast Track, iOS App) 2015
- HackNC 1st Place and Best use of Pebble API (Match It!, iOS App) 2015
- Hack the Anvil Best iOS app and Best IoT Hack (iAttend, iOS App) 2015
- FashionTech Hackathon Best use of StrapKit (Bouncer, Drone integration within an iOS App) 2015
- BoilerMake Best iOS App (Noted - Simple Website Creation, iOS App) 2014
- Walgreens Hack Day Finalist (Divvy, iOS App) 2012
- Two-time Notre Dame Mendoza College of Business Invention Convention Finalist 2004 & 2005

> Experience

Program Manager Evangelist - West US Region [2016-Present]

Microsoft

- Manage 275 technical experts to help advocate early adoption of Microsoft technologies
- Identified and recruited leading technical community experts and influencers for the Microsoft Most Valuable Professional (MVP)/Regional Director (RD) programs
- Developed diversity and inclusive processes, gathered feedback, requirements, and ideas
- Partnered with cross-functional teams (field, marketing, engineering, and business) to hit KPIs

Mountain View, CA

Technical Account Manager (TAM) [2015-2016]

Microsoft

- Managed a portfolio of 12-15 customer accounts/contracts as the primary point of contact within Microsoft for enterprise service delivery, consulting, strategic planning, and escalation support for mid to FORTUNE 500 companies
- Provided support delivery management of Premier on-premises and cloud services to improve customer IT operational health
- Provided escalation management and triage for critical IT incidents and operational issues that impacted customer accounts and Microsoft alliances
- Assisted with customer contract renewals and have successfully grown contracts to increase quarterly/yearly revenue within Microsoft Services

Charlotte, NC

Co-Founder [2015-2016]

Spotter LLC.

- iOS application developer for a new fitness technology startup
- Designed UI/UX and wireframes for existing and future applications with Sketch & Adobe CC
- Assisted with the go to market strategy, business plan, marketing, and website

West Lafayette, IN

Mobile Application Developer [2012-Present]

Independent

- Researched, designed, and developed various iOS applications currently in the App Store
- Developed marketing strategies to increase app sales and revenue using iAd and AdMob

San Francisco, CA

Software Engineer [2013-2014]

IntelliHire LLC.

- Worked on building and expanding an existing web application
- Implemented and skinned controls (Telerik)
- Added needed functionality/optimization as well as fixed bugs within existing code
- Designed wireframes and mockups of future designs and prototypes

Lafayette, IN

Windows Admin [2013-2014]

Purdue University

- Implemented, managed, and maintained a Windows server/client environment
- Addressed support tickets for faculty and staff
- Wrote GPO scripts to do specific tasks
- Created and deployed various system images for different Windows environments
- Worked to maintain network stability/security and implement Faronics Deep Freeze

West Lafayette, IN

> Skills

Programming Languages: Swift, Java, JavaScript, Objective C, Ruby, C#, SQL, Visual Basic, C, C++

> Other Applicable Skills:

- Application Development (iOS, Android)
- Visual Studio
- Xcode
- Public Speaking
- Attention to detail
- Program Management
- Problem Resolution
- Sales
- Relationship Building